



SANJEEV AGRAWAL GLOBAL EDUCATIONAL (SAGE) UNIVERSITY, BHOPAL

Mid Semester Test -I
Spring 2023-24 (April 2024)

Name of Program-PhD
Principles and Practices of Management
Course Code: MG20P104

Max.Duration:1.5 hrs

Max.Marks:30

SECTION – A

Objective Type Questions (All Questions are Compulsory) (5*1=05)

- 1. The factor(s) coming under the philosophy of scientific management is (are):**
(A) Co-operation
(B) Maximum output
(C) Harmony
(D) All of the above
- 2. _____, weakness, threats, and opportunities are the long-form SWOT analysis.**
(A) Strength
(B) Standard
(C) Strategy
(D) Structure
- 3. One of the external environmental factors that influence Management is**
(A) Socio-cultural
(B) Technical
(C) Legal
(D) Political
- 4. Which law states that ‘you get what you deserve and not what you desire’**
(A) Law of demand
(B) Law of destiny
(C) Law of supply
(D) None of the above
- 5. Whose feelings and difficulties should the manager know for direction to become effective?**
(A) Subordinates
(B) Family
(C) Society
(D) Management

SECTION –B

Short Answer Type Questions (Attempt any Three) (3*5=15)

- Q1. Difference between administration and management?
- Q2. Difference between a manager & leader?
- Q3. Explain Time study & motion study.
- Q4. Explain the Unity of command & unity of direction.
- Q5. Elaborate the Skills of Manager.

SECTION –C

Long Answer Type Questions (Attempt any One) (1*10=10)

- Q1. What is management? Explain the functions of management.
- Q2. Explain 14 principles of management by Henry Fayol.
- Q3. What is scientific management? Explain its principles & Features